

TRANSFORMING THE SKILL LANDSCAPE

NASHIK-3



Board for Upskill Growth of End Career Skill Traning Hub





K. K. WAGH COLLEGE OF PHARMACY

(B. Pharmacy & D. Pharmacy)

Hirabai Haridas Vidyanagari, Amrutdham, Panchavati, Nashik - 422 003. (Maharashtra) India.

☎: 0253 - 2221121, 2517003, 2510262 Web: www.pharmacy.kkwagh.edu.in
Email: principal-bpharmacy@kkwagh.edu.in, disp-bpharmacy@kkwagh.edu.in

(Affiliated to Dr. Babasaheb Ambedkar Technological University, Lonere, MSBTE, Mumbai & Approved by PCI)

Title of course: Pharmacist grooming, sales and marketing upskilling

Course F - Syllabus with course outcomes

Duration: 2020-21 (01 November 2020 to 18 December 2020) [36 hours (online mode)]]

Course Coordinator: Prof. P. V. Buge (Board for Upskill Growth of E-India, Pune) and

Prof. K. P. Baviskar

SYLLABUS

- Soft skill required in professional pharmacist
- · Innovative customer handling
- · Time tested sales improvement techniques
- · Professional ways of window display
- Foundation of marketing and digital marketing
- · Basic marketing parameter and interlinkages with sales function
- Team building and marketing promotion
- · Planning and preparing timely recommendations

COURSE OUTCOMES

At the end of course the key take away will be,

- Best soft skills required to become successful and professional Pharmacist
- Time tested sales improvement techniques
- Manage smooth operation of shop
- Foundation of marketing parameters and interlinkages with sales function

PRINCIPAL

K K. Wagh College of Pharmacv
Nashik-422 003



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Course F - List of students

List of students

Title: Pharmacist grooming, sales and marketing upskilling

Sr. No	Name of Student
1.	Nakil Sahil Rajendra
2.	Bhadane Sagar Gulabrao
3.	Kharde Prathamesh Pravin
4.	Labhade Sandesh Sahebrao
5.	Jadhav Neha Balwant
6.	Bagad Aditi Sandip
7.	Borse Janhavi Dilip
8.	Dahale Aditya Ravindra
9.	Date Prajkta Vitthal
10.	Taral Rohini Anil
11.	Gandhi Yash Dwarkadas
12.	Shardul Siddharth Ashok
13.	Shaikh Sadaf Qadir
14.	Sonawane Sakshi Prashant
15.	Ukharde Saily Ashok
16.	Badoge Punam Dipak
17.	Kakade Swati Sanjiv
18.	Gangurde Swapnil Parashram
19.	Sonawane Vitthal Ashok
20.	Thete Aadesh Rajendra
21.	Halde Vijay Balu
22.	Jadhav Pratiksha Vasant
23.	Bidkar Mayur Shantaram
24.	Wagh Chetana Raju
25.	Arbal Bhushan Ganesh
26.	Bedse Divya Devidas
27.	Bedse Rashmi Shyamkumar
28.	Bhalerao Shivam Santosh
29.	Bhamare Rushikesh Anil
30.	Bhoi Akanksha Sunil
31.	Bhoir Chirag Girish

Sr. No	Name of Student
32.	Bodhare Samiksha Sanjay
33.	Daruwala Shifa Mehmood
34.	Gavali Chhaya Chamaru
35.	Ghanekar Aakanksha. Anil
36.	Gurgude Pratik Annasaheb
37.	Jadhav Prashant Shailesh;
38.	Kapadi Vedika Rajendra
39.	Khatik Altamash Iqbal
40.	Kulkarni Venkatesh Gopal
41.	Malani Govind Mukund;
42.	Malode Ankita Vilas
43.	Patel Arpita Sureshbhai
44.	Patil Pratibha Sanjay
45.	Pawar Rushikesh Prakash
46.	Pelmahale Pradeep Rajaram
47.	Sangale Akash Satish
48.	Singh Suraj Harkabahadur
49.	Thakare Shubham Shriram
50.	Yewale Darshan Vitthal
51.	Aher Chetan Bhausaheb
52.	More Sanket Ashok
53.	Waghere Ujjwala Dilip
54.	Gunjal Omkar Vilas
55.	Kolpakar Vaibhav Dhanraj
56.	Deshmukh Shivani Shrikant
57.	Lahane Manas Sandeep
58.	Patil Bhavesh Shantaram
59.	Patil Riya Vasant
60.	Sarode Sahil Pravin;
61.	Unhale Poonam Shridhar
62.	Zoman Pranjal Nitin



PRINCIPAL

K.K. Wagh College of Pharmacy
Nashik-422 003

K. K. Wagh College of Pharmacy Nashik

36 hours course on "Pharmacist grooming, sales and marketing upskilling"

Sr. No	Name of Student	11/10		03/11	11/40	11/50	11/90	0 7/1)	11/60	10/11	11/11	13/11	20/11	21/11	11/82	24(1)	25/11	11/97	22/11	28/11	11/08	1/12		11/2	21170	-		2/160	-	1/12	19/12	14/12	16/12	16/10	17/12	Total	אייייייי
1.	Nakil Sahil Rajendra	2	V			~	~	X	V	~	V	1		V	V	V	V	V	V	X	~ \	7	V.	(1	V	1	1	V	\checkmark	V	\checkmark	V	V.	1	13	33
2.	Bhadane Sagar Gulabrao	V	V	V	V	~	/	~	V	V	V	/	V	V	V	V	V	V	1	V	人	1	1	1	1	V	X	V	V	V	V	X	V	V	1	13	33
3.	Kharde Prathamesh	V	V	V	V	~	V	v	V	V	V	V	✓	*	V	V	V	V	~	~		1	1	1	1	V	V	X	٧	V	V	V	V	V		3	34
4.	Labhade Sandesh	V	V	V	1	V	~	V	V	V	V	V	~	~	V	V	+	/	V	V		4	1	1	V	V	V	V	X	V	X	V	V	V	1	13	33
5.	Jadhav Neha Balwant	V	V	V	~	~	×	V	~	~	/	V	/	V	V	~	V	V	/	\checkmark	VI	1	1	1	1	V	X	V	V	V	V		V	V	VV	1	34
6.	Bagad Aditi Sandip	V	V	~	~	V	~	V	v	V	/	V	V	V	V	/	X	/	/	V	V)	1		1	4	V	V	V	V	V	V	V	X	V	VI	1	33
7.	Borse Janhavi Dilip	1	V	~	1	~	V	V	V	V	X	V	V	1	V	/	V	V	V	V	V	V	~		1	/	V	/	V	V	X	V	V	V	XL	1	33
8.	Dahale Aditya Ravindra	V	V	~	V	V	v	V	V	V	J	V	V	V	V	V	V	V	V	X	V	1	~ \	1	1	V	V	V	V	V	V	v	V	~	VY	ς,	34
9.	Date Prajkta Vitthal	V	V	. ~	~	~	V	V	V	V	/	V	V	V	V	X	V	V	V	V	V	1		٧,	1	~	V	V	V	V	V	V	V	V	V1	1	34
10.	Taral Rohini Anil	V	V		V	~	V	V	V	V	V	1	V	V	V	V	V	7	V		V	1	/	V	1	V	V	V	X	V	V	V	V	V	V	1	34
11.	Gandhi Yash Dwarkadas	~	V	~	~	V	V	X	v	V	V	/	V	V	V	V	V	V	V	V	V	1	VI	1	1×	V	V	V	~	V	V	V	V	\checkmark	VI	1	34
12.	Shardul Siddharth Ashok	V	V	~	V	~	V	V	V	V	V	J	/	V	V	V	J	V	1	X	1	1	1	1	1	V	X	V	1		V	V	v.	/	V	1	34
13.	Shaikh Sadaf Qadir	L	L	V	V	V	~	V	V	V	V	V	V	V	V	V	4	V	V	V	V	1		1	木	1	1	V	V	V	V	V	V	V	X	13	35







14.	Sonawane Sakshi	~	V	V	V	~	~	V	~	~	1	1	1	1	1/	1	1	1	1		-		1	4	1	1	1	1	1	1	V	V	1	1	X	34
15.	Ukharde Saily Ashok	V	V		V	V	V	V	V	V	/	V	1	1	V	V	V	V	V	V	v	V	1	1	1	1	1	V	1	1	V	1	V	V	V	34
16.	Badoge Punam Dipak	V	V	V	V	V	V	V	V	~		V	1	1	4	1	1	V	V	V	X	V	V	V	/	V	/	1.	1	1	1		V	4	V	34
17.	Kakade Swati Sanjiv	V	レ	'n	V	V	V	V	V	V	V	X	V	1	小	1	V	V	V	V	V	V		1	1	V	V	VI	1	1	V	~	~	1	V	33
18.	Gangurde Swapnil	L	V	V	V	V	~	V	V	V		V	V.	1	X	4	//			V	V		V	V,	1	V	V	1	1	14		1	1	1	V	34
19.	Sonawane Vitthal Ashok		v	V	V	V	V	V	V	V	1	~	~	1	V	1	V	V	V	V	V			U	4		1	V,	14	J'y		1	V	V	1	34
20.	Thete Aadesh Rajendra	V	V	V	V	V	V	V	V	V		V	V	1	1	木	/\	V	V	V		V	V		V		J	X,	人	1		1	V	V	V	34
21.	Halde Vijay Balu	V	~	V	V	V	~	V	X	V		V	V	1	1	1	1	V	V	1	/	V	V		1	1	1		7	14		V	~	V	V	34
22.	Jadhav Pratiksha Vasant	V	V	V	~	V	v	V	V	V	V	1	V	1	1,	4	1	1	V		7	V	V	V	V	V	7	V	X		V	1	~	~	V	33
23.	Bidkar Mayur Shantaram	~	V	V	~	V	V	V	V	V		/	VI	1	1	1	7	V	V	V	\vee	V	V	V	V	V	1	X	1	1	~	1	1	V	~	34
24.	Wagh Chetana Raju	~	V	V	V	V	~	v	V	~		V	V 1	1	1	/\	/ v	V	V	V	V	V	X	V	V		7	X	1	1	1	1	V	V	V	34
25.	Arbal Bhushan Ganesh	V	v	~	~	V	V	V	V	~	V	V	4	1	7	1	/ V	V	V	V	X	v	V	V			1	1	木	Λ	1	1	1	1	V	34
26.	Bedse Divya Devidas	-	V	~	V	V	V	V	V	~		~	1	1	V	1)	W	V	V	V	>	V	V	V	J		1	1	4	1	V	1	K	V	1	34
27.	Bedse Rashmi	V	V	V	V	V	~	V	V	V		/	7	1	V	1	1	V	V	V	X	V	V		1			1	1	1	木	1	T	X	V	34
28.	Bhalerao Shivam Santosh	-	V	V	~	V	~	V	V			~	VI	1	人	/\	V	V	V	V	>	V	X	V	7	V	X	V	1	1	1	1	1	V	V	34
29.	Bhamare Rushikesh Anil	V	v	V	V	V	V	J	V	V		V	V	1	1	1	1	V	V	X	V	V		V	J,	1	_	X	1	人	~	1	1	X	V	33
30.	Bhoi Akanksha Sunil	V	V	V	V	V	V	V	V	~	V	V	V	1	1	1	V	V	V	X	V	V	V	V	V	V	V	V	1	//~	1	V	1	14	V	34
31.	Bhoir Chirag Girish	L	V	V	V	V	V	~	V	V			X	1	1	1	V	V	1	V	V	V	V	V	U	V	V	V	1	1	V	1	1	1	X	34









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32.	Bodhare Samiksha Sanjay	~	~	V	~	~	V	V	~	_	4	4	1	\preceq	~	\vee	/	\checkmark	~	V	4	1	1		1	4	4	4	4	1	1	1	Y	V	1	\vee	3'	-
33.	Daruwala Shifa Mehmood	~	V	V	V	~	~	~	~	~		V	~	4	~		X	V	V	1	1	1	4		-	1	1	~	V	1	1	1	1	1	17	V	3	4
34.	Gavali Chhaya Chamaru	1	t	V	~	~	V	V	V	X	~	V		V	V	~	V	V	V	V	V	1	1		V	1	X.		V	4	1	1	V	V	1	V	31	4
35.	Ghanekar Aakanksha. Anil	1	1	V	V	V	V	V	V	~	/	~	V	V	V	~	X	V.		V	1	1	1	1	/	1	1	V	X	1	1	$\sqrt{}$	1	1	1	V	31	4
36.	Gurgude Pratik	V	V	V	V	V	V	V	V	V	X		V	V	V	\checkmark	V	V	V	V	V	V,			4	V,	1	1	V	1	人	$\sqrt{}$	1	V	X	V	3.	3
37.	Jadhav Prashant Shailesh;	1	V	~	V	V	V	V	V	~	V	V	V	*	V	1	V	V	V	X	1	V	V	V	V	V.	7	1	1		1	1	/	1	N	V	31	4
38.	Kapadi Vedika Rajendra	1	r	V	V	V	~	V	V					V	V	V	>	$\sqrt{}$		/	V	V			1	1	1		V	1	//		1	1		V	31	4
39.	Khatik Altamash Iqbal	V	v	V	~	~	V	V	V	1	V	V	V	V	V	V	V	X	V		V	V	V	V	1	1	V	V	7	1	1	1	V	1	1	V	3.	5
40.	Kulkarni Venkatesh Gopal	1	V	~	~	/	٧	V	V	\vee		V	V	V	V	~	V	V	V	V	V	1	1	V	0	V.		X	V	1	1	1	1	1	1	V	3	5
41.	Malani Govind Mukund;	L	V	~	V	/	V	V	V	V		~	V		V	V	\vee	V	\vee	V	V	V	V	V	U	1	1	X	V .	~	1	1	1	V	1	V	3-	5
42.	Malode Ankita Vilas	1	V	V	V	V	V	V	V	V	V	\checkmark	1	V	1	X	V	V	V		~	1	1	V	v	V.	XI.	\vee	V	4	1	1	~	V	V	V	3	4
43.	Patel Arpita Sureshbhai	V	V	V	V	V	V	V	V	V	V	V	V	V	V	V	V	V	X	V	V	4	~	U		4	X.	V	/	1	1	1	1	不	N	V	3	4
44.	Patil Pratibha Sanjay	~	·	V	~	V	v	V.	V	V	V	V	V	~	V	V	V	V	\sim	V	V	V	V	V		V.	V	X	V	1	1	1	1	人	1	1	3	5
45.	Pawar Rushikesh Prakash	L	V	V	~	V	/	V	V	V		/	X	~	V	V	V	V	V	V	V	1	/	V	V	V,			V	1	1	X	1	7	1/2	人	3'	4
46.	Pelmahale Pradeep	L	-	-	1	~	~	V	V	V	/	\checkmark	V	X	V	V	V	V	X	V	V	1	V	V	V	V	V	V	X	VI	1	1	V	V	1	T	3	3
47.	Sangale Akash Satish	V	V	~	~	~	V	V	V	V	V	V	V		V	V	V	V	V	V	v	1	V	V	V	1	7		V	X	1	1	小	木	不	人	3	5
48.	Singh Suraj Harkabahadur	~	L	~	~	~	V	V	V	~	V	V	V	V	V	V	V	V	V	X	V	1	V	X	V	U	V	V	V	1	1	1	1	木	1	V	3	4
49.	Thakare Shubham	V	V	~	~	/	V	~	V	X	\checkmark	1	V	V	V	V	V	V	V	V	V	7	V	V	V	V.	1		4	1	X	1	17	4	1	V	3	3



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50.	Yewale Darshan Vitthal	-	1	~	V	V	V	V	V	~		\checkmark	V	V	X.	/	1	V			4	\vee			1	1	\checkmark	V	~	V	V	\vee	V	V	4	V	1	33
51.	Aher Chetan Bhausaheb	V	V	V	V	V	V	~	V	~			V	V	1	V	+	V	V	V	V	V			V	V	V	V	V	V	V	V	X	/	1	1	V	34
52.	More Sanket Ashok	L	V	V	V	V	V	V	V	~	V	V	V	V	V	V	V	V	V	+	V		V	V		V	V	X	V	V	V	~	V	V	V		V	34
53.	Waghere Ujjwala Dilip	V	V	~	V	V	V	V	V	V	/	V	V	V	V	/	V	4	1	V	V	V			V	V	V	V	V	V	V	X	V	V	1	J,	V	34
54.	Gunjal Omkar Vilas	V	V	V	V	V	V	V	V	V		X	V	√	V	V	V	V	V	1	V	V	1			-	X	V	V	V	V	V	V	V	V	V		34
55.	Kolpakar Vaibhav Dhanraj	V	V	~	V	V	V	V	V	~	V	V	V	V	V	/	V	V	V	X	V	V			X	~	~	V	V	V.		V	V	V	U	V		34
56.	Deshmukh Shivani	V	V	V	V	V	V	V	V	v		V	V	V	V		X	X	V	1	\checkmark	V,			V	V	V	V	V	V	V	~	V	V	V	1	\checkmark	32
57.	Lahane Manas Sandeep	V	V	V	V	V	V	V	V	v	V	\checkmark	V	V	V	V	V	V	V	V	V	X	V	X		V	V	V	V	V	V	V	V	V.	/	V	V	34
58.	Patil Bhavesh Shantaram	V	V	V	V	V	V	V	V	V		V	/	>	V	V	V	V	V	V	V	V	V	V	V	V	V	V	+	V	V	V	V	V		X	\checkmark	34
59.	Patil Riya Vasant	V	V	V	V	V	V	V	V	V	V.	\vee	V	V	V	V	\checkmark	1	V	V	V	V	•	V	V	V	V	V	V	V	V	\vee	V	V		V	V	36
60.	Sarode Sahil Pravin;	V	V	V	V	V	V	V	V	~		V	V	~	V	V	V	V	V	V		V	V		V	X	v	V	V	V	V	V	~	V	V	V	V	3.5
61.	Unhale Poonam Shridhar	V	V	~	~	~	V	V	V	V		V	V	V	V	V	V	V	V	X	V	V	V				V	V	V	V	V	/	V	V	V	V	V	35
62.	Zoman Pranjal Nitin	V	V	1	~	~	V	V	V	V	V	/	V	/	V	V	V	V	V	V	V	X	1	V	V	V	1	V	/	V			V	V		/	1	35



PRINCIPAL

K.K.Wagh College of Pharmacy
Panchavati, Nasnik-422 003.



CERTIFICATE OF COURSE COMPLETION

THIS CERTIFICATE IS PROUDLY PRESENTED TO

Nakil Sahil Rajendra

from K. K. Wagh College of Pharmacy, Nashik for successful completion of 36 hours certificate course on Pharmacist Grooming, Sales and Marketing Upskilling in A.Y 2020-21 in sincere, hardworking and result oriented way with excellent team spirit.



PROF. K.P.BAVISKAR Course Co-ordinator



PROF. PRAVIN V BUGI



Board for Upskill Growth of E-India

Career Skill Traning Hub
OB-MS-4022
Accredited By United Accreditation Foundation(UAF)



Course Co-ordinator

Founder



Board for Upskill Growth of E-India

Career Skill Traning Hub







THIS CERTIFICATE IS PROUDLY PRESENTED TO

Kharde Prathamesh Pravin

from K. K. Wagh College of Pharmacy, Nashik for successful completion of 36 hours certificate course on Pharmacist Grooming, Sales and Marketing Upskilling in A.Y 2020-21 in sincere, hardworking and result oriented way with excellent team spirit.



PROF. K.P.BAVISKAR Course Co-ordinator

PROF. PRAVIN Founder

Board for Upskill Growth of E-India Career Skill Traning Hub

Accredited By United Accreditation Foundation(UAF



Wagh College of Pharmacy Nashik-422 00

CERTIFICATE OF COURSE COMPLET

THIS CERTIFICATE IS PROUDLY PRESENTED TO

Labhade Sandesh Sahebrao

from K. K. Wagh College of Pharmacy, Nashik for successful completion of 36 hours certificate course on Pharmacist Grooming, Sales and Marketing Upskilling in A.Y 2020-21 in sincere, hardworking and result oriented way with excellent team spirit.



PROF. K.P.BAVISKAR Course Co-ordinator

PROF. PRAVIN V BUGI Founder

Board for Upskill Growth of E-India

Career Skill Traning Hub
OB-M5-4022
Accredited By United Accreditation Foundation(UAF)

















Borse Janhavi Dilip

from K. K. Wagh College of Pharmacy, Nashik for successful completion of 36 hours certificate course on Pharmacist Grooming, Sales and Marketing Upskilling in A.Y 2020-21 in sincere, hardworking and result oriented way with excellent team spirit.



PROF. K.P.BAVISKAR Course Co-ordinator

PROF. PRAVIN V BUGE

Board for Upskill Growth of E-India Career Skill Traning Hub

CB-MS-4022
Accredited By United Accreditation Foundation(UAF



TIFICATE OF COURSE COMPLE

THIS CERTIFICATE IS PROUDLY PRESENTED TO

Dahale Aditya Ravindra

from K. K. Wagh College of Pharmacy, Nashik for successful completion of 36 hours certificate course on Pharmacist Grooming, Sales and Marketing Upskilling in A.Y 2020-21 in sincere, hardworking and result oriented way with excellent team spirit.



PROF. K.P.BAVISKAR Course Co-ordinator

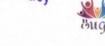
PROF. PRAVIN V

Board for Upskill Growth of E-India

















Gandhi Yash Dwarkadas

from K. K. Wagh College of Pharmacy, Nashik for successful completion of 36 hours certificate course on Pharmacist Grooming, Sales and Marketing Upskilling in A.Y 2020-21 in sincere, hardworking and result oriented way with excellent team spirit.



PROF. K.P.BAVISKAR Course Co-ordinator

PROF. PRAVIN V

Board for Upskill Growth of E-India Career Skill Traning Hub
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Accredited By United Accreditation Foundation(UAF)



THIS CERTIFICATE IS PROUDLY PRESENTED TO

Shardul Siddharth Ashok

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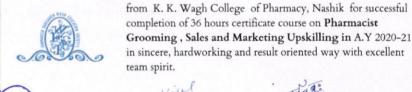


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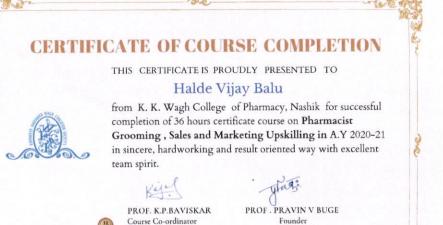
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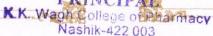
Bhalerao Shivam Santosh

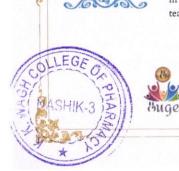
completion of 36 hours certificate course on Pharmacist

from K. K. Wagh College of Pharmacy, Nashik for successful

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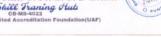


















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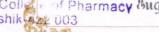
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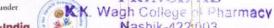
Sangale Akash Satish

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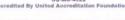


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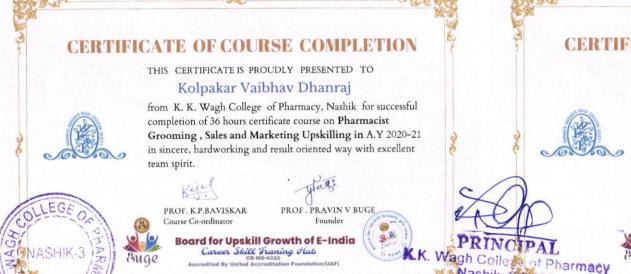






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